



## TEAM LEAD OF MARKET RESEARCH

### Join a fast-growing company to drive health science into the future through artificial intelligence image analysis

As our new Team Lead of Market Research, you will get a chance to learn about biomedical research markets and contribute to a motivated and dynamic sales team as an integral part of the organization's success.

As Team Lead you will be responsible for five people and the overall productivity in the Research department. Besides participating in the market research, you will have to coordinate the work for your team members and help with other managerial tasks including reporting of weekly and monthly performance.

This role could be the first step towards a sales carrier within health science and a great opportunity to put your managerial talent to the test. The job will involve a diligent and creative approach to gather functional market data for markets segments such as Biopharma Research, Academic Medical Centers, and Digital Pathology Laboratories.

You will report to the Global Business Development Manager, and you will be part of a growing sales development organization in both the United States and Europe.

We work from a pragmatic and educational approach with the focus on connecting to our customers through scientific knowledge which builds credibility, relationships, and presence both internally and externally. The right candidate is eager to succeed and enjoys being part of the strong, innovative, and entrepreneurial spirit that is the hallmark of Visiopharm.

#### Your tasks will be;

- Focused internet research with a creative approach to market analysis.
- Work in collaboration with the Sales Development Team to optimize data and workflow
- Interactive efforts with Sales for accurate data collection and CRM data upload

#### Qualifications;

The right person likes to work analytically and creatively, plus can take direction and perform with minimal constructive input. You must be eager to succeed with a strong sense of teamwork and enjoy being part of the innovative and entrepreneurial spirit that is the trademark of Visiopharm.

Knowledge within healthcare or life sciences is highly desired, but more important is your focus on details, quality and your ability to act as a team player and get stuff done in a changing environment.

The job requires:

- Advanced internet search capabilities
- Accurate data entry
- Proficiency in Excel
- Flexible schedule
- Ability to work in a dynamic, interactive work environment

Location: You will be working from our office in Hørsholm, Denmark.

#### Contact us

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HR Manager  
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#### How to apply

Send an email to [careers@visiopharm.com](mailto:careers@visiopharm.com) with your cover letter and resume.

We review all incoming applications on an ongoing basis and will complete the recruitment process when the right candidate is found.

**Apply by the 31<sup>st</sup> of May.**

#### About Visiopharm

Visiopharm is contributing to find the right cancer treatment for the right patient at the right time (precision medicine).

We do this by offering a suite of software tools for tissue-based cancer diagnostics. These tools are based on digital image analysis, the latest breakthroughs in AI and Deep Learning, combined with a deep understanding of diagnostic workflows in the pathology lab.

Over the past few years, Visiopharm has evolved into a global company with more than 60 people working across 30 countries. Over the last two years we have doubled the size of people and we are still growing, We have high ambitions for the future.

Visiopharm A/S is headquartered in Medicin Valley, Denmark, DTU Science Park in Hørsholm, and has branch offices in Sweden, UK and a North American office in Broomfield, Colorado.