MARKET DEVELOPMENT RESEARCHER– STUDENT ASSISTANT

Join a fast-growing company to drive health sciences into the future through Artificial Intelligence image analysis

As our new Market Development Researcher, you will get a chance to learn about biomedical research and markets and contribute to a motivated and dynamic sales team as an integral part of the organization's success.

This role requires a time commitment of 8-15 hours a week. Your focus will be online research to help the sales organization launch a range of targeted campaigns. It will involve a diligent and creative approach to gather functional market data for markets segments such as Biopharma Research, Academic Medical Centers, and Digital Pathology Laboratories.

The ideal candidate will thrive by working independently with a strong sense of teamwork. Must have the ability to take direction and perform with minimal constructive input. This position will report to a Team Leader, and you will be part of a growing sales development organization in both the United States and Europe.

We work from a pragmatic and educational approach with the focus on connecting to our customers through scientific knowledge which builds credibility, relationships, and presence both internally and externally. The right candidate is eager to succeed and enjoys being part of the strong, innovative, and entrepreneurial spirit that is the hallmark of Visiopharm.

Your tasks would be;
- Focused internet research with a creative approach to market analysis.
- Working in collaboration with the Sales Development Team to optimize data and workflow.
- Interactive efforts with Sales Quality for accurate data collection and CRM data entry.

Qualifications;
The right person likes to work analytical and creative and can take direction and perform with minimal constructive input. You must be eager to succeed with a strong sense of teamwork and enjoy being a part of the innovative and entrepreneurial spirit that is the trademark of Visiopharm.

Knowledge within healthcare or life sciences is highly desired, but more important is your networking skills through superb verbal, phone and written communication.

Use your competitive nature and positive team-oriented attitude to win the deals:

- Advanced internet search capabilities
- Accurate data entry
- Proficiency in Excel

- Flexible schedule that allows 8-15 hours/ week at regular intervals
- Ability to work in a dynamic, interactive work environment

You combine this with a background from University of Colorado, Boulder or Denver, Regis University, Denver or Metropolitan State University (MSU, Denver).

About the team in Visiopharm Corporation

Visiopharm Corporation was founded in 2009 with an office in Westminster, Colorado under our parent company, Visiopharm A/S. Visiopharm A/S was founded in 2001 and is headquartered in Medico Valley, Denmark, DTU Science Park in Hørsholm. Visiopharm has since then been characterized by growth with over 75 employees globally.

Our culture is known for being entrepreneurial and grounded in Danish work ethics with an open and informal atmosphere. Even though we work across the world, we try to keep a one-team spirit and invest in our social time together. It allows for a hard-working and pleasant workplace that, with success, can be a long-term career choice.

Since January 2018 more than 20 people have been hired, and we are still growing, having high ambitions for the future. Together with our investors (ATP, Vækstfonden, C. L. Davids Fond, Northcap Venture Partners) Visiopharm recently (August 2018) raised capital with the purpose paving the way for continued growth and stock exchange listing over the coming years.

Location: You will be working from our office in Westminster, Colorado.

How to apply

If interested, please apply as soon as possible through careers@visiopharm.com and no later than Jan 20th - 2019. Applications will be processed on an ongoing basis independently of the deadline. Therefore, we ask you to apply as soon as possible to make sure that your application is taken into consideration.